CHAIR	MODEL	Approximate COM Yardage	Approximate COL Square Foot
CLASSIC	MID	1.3	14
	HIGH	1.4	15
JANIS	MID	1.5	16
	HIGH	1.8	19
JIMI	MID	1.9	20
	HIGH	2	22
JOE	MID	1.6	17
	HIGH	1.8	19
MELANIE	ARM	2.2	22
	ARMLESS	2	20
KEEF	Arm	4	40
ARLO	Arm	2	20



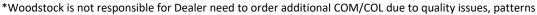






^{*}Dealer will need to send a 12" x 12" or larger sample of the COM/COL to the Woodstock factory for factory approval. Factory approval is required for ability to upholster chair in COM/COL and to identify amount of COM/COL required for order. Dealer can send purchase order to Woodstock, but acknowledgment/ Pro-Forma invoice to Dealer will not be sent until factory approves the COM/COL. Sample of COM/COL will not be returned to Dealer.

^{*}Leather quality varies depending on the size of the hides. Larger hides (50-60 sq. ft.) tend to be higher quality and yield. Smaller hides (40-50 sq. ft.) tend to have more quality issues that may cause smaller yields, requiring the need for additional hides to be ordered.





^{*}Woodstock will issue an approval or denial within 1 week from receipt of COM/COL sample at factory.

^{*}Approval of COM/COL does not constitute any responsibility or warranty on the part of Woodstock as to appearance, behavior, or durability of the COM/COL.

^{*}Square footage/yardage requirements at https://woodstockmarketing.com/include/pdf/COM-List.pdf are estimates.

in COM and related small material COL yields.

- *Leather is a natural product and variation in texture and dye is a desirable trait exclusive to high grade, full top grain leathers.
- *Any extra COM/COL will not be returned to Dealer after production run, unless Dealer arranges for return shipment of the COM/COL, within 30 days.
- *Dealer is responsible for ordering, purchasing, and shipping COM/COL directly to Woodstock overseas factory, including freight, customs, duties, import fees, and all other associated shipping charges. Dealer is encouraged to use an overseas freight forwarder, located in the United States. Contact Woodstock Customer Care Department for shipping address of factory.
- *100%, nonrefundable deposit is due with Purchase Order.
- *Order will not be scheduled for production at factory until:
 - *Application testing is approved.
 - *100% deposit is received.
 - *Entire square footage/yardage COM/COL requirements have been received at the factory.
- *Typical lead-time, from receipt of purchase order, deposit and COM/COL at factory is approximately 12-14 weeks, but a more accurate lead-time will be shared with Dealer when production begins.

